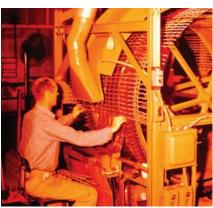


## the leader since the beginning support through every storm

2013 ANNUAL REPORT



PREFORMED LINE PRODUCTS COMPANY (PLP) DESIGNS, ENGINEERS AND MANUFACTURES **INNOVATIVE PRODUCTS FOR THE** COMMUNICATIONS, ENERGY AND SOLAR POWER MARKETS. THESE PRODUCTS INCLUDE CABLE ANCHORING DEVICES, CONDUCTOR HARDWARE, **VIBRATION CONTROL SYSTEMS,** SOLAR RACKING AND FIBER OPTIC AND COPPER SPLICE CLOSURES. PLP IS RESPECTED AROUND THE WORLD FOR QUALITY, DEPENDABILITY AND MARKET-LEADING CUSTOMER SERVICE.



## THE LEADER SINCE THE BEGINNING

It was 1947 when engineer Tom Peterson came up with a concept that would change the power industry forever. Instead of relying on bolts or compression devices to support and protect power lines, he used aluminum rods formed into a helix. The helix could spiral tightly around a conductor and hold fast. No clamps or stress points. No installation tools. Just revolutionary helical technology — and the beginning of PLP.

Since then, competitors all over the world have been trying to copy PLP's innovation, but the lead created by Peterson has only extended. Today, PLP is the only supplier of a full line of formed-wire helical products for energy transmission and distribution as well as communication industries.

In 2013, PLP furthered its lead with superior products, strong marketing and international growth.



## SUPPORT THROUGH EVERY STORM

PLP's helical technology has supported customers through decades of storms. Whether wind, snow or ice, our products are engineered to keep the utility lines operational in the harshest of environments. Our turnaround time for storm-damage orders is second to none, even for custom-engineered items. And thanks to our extensive U.S. manufacturing and storm tracking, we can have the right products in stock even before a storm strikes.

In addition, our helical technology has helped our company through storms of a different nature. We have weathered growing competition, market fluctuations and international challenges. But just like our helical products, our industry leadership holds secure.



